

The Owner's Role in Contractor Management

Your General Contractors are in an impossible position:

A tight labor market limits your GC's ability to hire subcontractors that meet all of your standards.

The decision to hire subcontractors often comes down to **bid, availability, and relationship.**

How do you know when your GC must compromise on safety to meet your project requirements?

OWNER EXPECTATIONS:

- budget
- ~~quality~~ **safety**
- schedule
- diversity
- quality

The owner's project and reputation are on the line. **How are you enforcing safety standards?**



THE GOOD NEWS:

Owners who set the standard and actively engage in contractor management...



Ensure **contractor success**



Avoid costly incidents



Save \$ on insurance



Protect their **reputation**

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HIGHWIRE

Don't qualify contractors. Elevate partners.